

Hello, I'm George Steinwald and I'm an accomplished creative lead based in San Antonio, originally from Chicago, Illinois. A mentor told me long ago that every skill that you pick up is another tool for your toolbox. Then when you happen upon the perfect marble slab, you will be ready to start carving your masterpiece - perhaps I can find that perfect slab with you. To be honest, all I really want to do is great work with some great people who want to do the same.

I've spent the bulk of my advertising career at either Leo Burnett or FCB in Chicago navigating new and engaging ways to reach an audience. I've touched every category once or twice - insurance to pharmaceuticals, beef to milk, alcohol to tobacco. I've steeped in baby formula, whiskey and beer, plugged cable and internet bundles, and cranked out some auto business. I've grown new business - organic and pitch work, brought products to market, as well as helped out a non-profit or two. There have even been some awards won along the way. I've lead teams, overseen projects and mentored juniors; all while keeping my elbows deep in the design side of things. I've created multi-phase promotions, developed websites, games, contests and apps. I've filmed commercials and branded content, ran social media campaigns and implemented ideas to inspire user generated content — all to bring the consumer into the fold and foster meaningful interactions with a brand. My career's nonlinear path has afforded me to work on many seemingly disparate products and brands—but one common thread runs through them all, telling an engaging brand story, has made them each personally satisfying.

My career has ridden the wave of the ever-evolving advertising/marketing landscape from traditional media, to digital, to social media, to new emerging points of contact—and now, the dawn of the Artificial Intelligence Age. A.I. will change the landscape once again, not only with a whole new obstacle course, but also open windows of unimaginable opportunities. I take it upon myself to keep up with the graphic/video A.I. developments with a childlike fascination, and an "Adapt or Die" mentality. From recognizing opportunities, facing new challenges head-on and discovering new methods of communication, I feel that we in marketing have an arsenal of weapons to attack any problem while choosing the best channels to engage the consumer and community on an increasingly one-on-one basis. At no other time in history has a brand had the opportunity to have such a relationship with its audience – and that is exciting.

Attached is a small collection of my work, to see more go to sleeplessdesignlab.com - I hope this letter finds you well, and I look forward to talking with you.

Best, George Steinwald



## **EXPERTISE**

Building brands, leading projects and teams, concepting, design and production of broadcast, content, promotions, direct mail, packaging, desktop and mobile interactive marketing materials and branded apparel.

#### **NOTEWORTHY CLIENTS& BRANDS**

Allegra, Altria, Audi, Beef, Black Rifle Coffee Company, Canadian Club Whisky, Chamberlain, Cox Communications, DeVry University, Discover, Don't Mess with Texas, Dow, Drinkin' Bros Podcast, Glade, Jim Beam, Mike's Hard Lemonade, Milk, Miller Brewing Company, Motorola, Pediatric Aids Chicago, Philip Morris, The Popcorn Factory, Prevent Child Abuse America, PGA, Rivian, Samsung, SC Johnson, Scott Paper Company, Similac, Skoal, State Farm, Texas Department of Transportation, Texas Secretary of State, United Airlines, United States Army, Viva Towels, Volkswagen, WaterFleet and Whataburger.

#### HONORS

Gold Addy, Silver Addy, Best in Show (Past Presidents' Award) Tempo Award, 6 Gold Tempo Awards, 5 Silver Tempo Awards, 3 Bronze Tempo Awards, Platinum Hermes International Award.

#### **EXPERIENCE**

## GDC MARKETING & IDEATION | Associate Creative Director | 11.2021 – 02.2024

CLIENTS INCLUDE: CPS Energy, Rivian, TXDOT (Don't Mess with Texas), TX Secretary of State, Texas HHS, WaterFleet and Whataburger

SLEEPLESS DESIGN LAB | Creative Director / Art Director / Graphic Designer / Artist / Founder | 2004 – PRESENT CLIENTS INCLUDE: Half Day Brewing Company, Tap House Grills, CMJ Music Marathon, Trifecta Clinical Trials, Tris3ct LLC, Equanimity, Glam To Go Boutique, Hostage Radio, Lake Forest Plastic Surgery, Dennis Manarchy Photography and various local and non-local bands.

# BLACK RIFLE COFFEE COMPANY | Creative Director | 03.2018 - 03.2019

CLIENTS INCLUDE: Marketing materials and products for Black Rifle Coffee Co. and Drinkin' Bros Podcast and Coffee or Die Magazine

LEO BURNETT | Integrated ACD / Freelance | 11.2016 - 06.2017

CLIENTS INCLUDE: Marlboro, Altria, Samsung and Jim Beam.

 TRISECT
 Integrated ACD / Freelance
 05.2016
 - 10.2016

 CLIENTS INCLUDE:
 Chamberlain, Mike's Hard Lemonade, Viva Towels and Scott Paper Company.

**BEAM SUNTORY (JIM BEAM)** | Integrated ACD / Freelance | 01.2016 - 03.2016 CLIENTS INCLUDE: Canadian Club Whisky and Jim Beam.

**LEO BURNETT** | **Integrated ACD / Freelance** | **2012** – **2015** CLIENTS INCLUDE: Marlboro, Skoal, Beef, Altria and PGA.

FCB | Integrated ACD / Freelance | 2011 – 2012

CLIENTS INCLUDE: Cox Communications, Atlantic City Board of Tourism, Volkswagen, Audi and State Farm.

## DRAFTFCB | Integrated Senior Art Director | 2005 - 2011

Clients include: State Farm, Motorola, Southern Comfort, SC Johnson, Dow, Volkswagen, Milk, Miller/Coors, Similac, United Airlines, Allegra, DeVry University, Pediatric AIDS Chicago, Prevent Child Abuse America and others.

**LEO BURNETT** | Integrated Senior Art Director | 2001 – 2005 CLIENTS INCLUDE: Philip Morris, United States Army, Grocery Marketers Association and others.

### **EDUCATION**

PORTFOLIO CENTER | Graduate Studies, Art Direction / Design | Atlanta, Georgia ROANOKE COLLEGE | B.A. Degree, Art-Communications | Salem, Virginia



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CLIENT: MARLBORO (BLACK)
PROJECT: WAY OF THE BOLD

SYNOPSIS: Only Marlboro would seek out the boldest places on Earth—then take you there. 4 continents, 6 chronicled journeys, 1000's of prizes and the boldest 6 weeks of the year. Daily Instant Winners. Weekly Grand Prize Winners. Daily Polls. Weekly Video Episodes. Way of the Bold.



CLIENT:TEXAS DEPARTMENT OF STATE AND HEALTH SERVICESPROJECT:LIFE SAVING. LIFE CHANGING.

**SYNOPSIS:** Working in Emergency Medical Services you literally save lives, all while changing your own. Post Covid, it was imperative that the Texas DSHS actively recruited a new class EMS employees, EMTs and paramedics with commercials, streaming radio, EMT testimonials and a social media recruiting toolkit.

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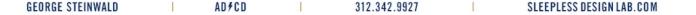
CLIENT: VOLKSWAGEN SYNOPSIS: Project: DAS AUTO Welcome to Volkswagen. These digital materials will introduce you to your new VW as well as put your Volkswagen dealer at your fingertips. Plus, the Das Auto app guides you through your new VW in-car features, highlights performance tips, and even introduces you to some VW inspired pandora playlists.





CLIENT: ETHOS DISPENSARIES
PROJECT: HELP PEOPLE FEEL BETTER

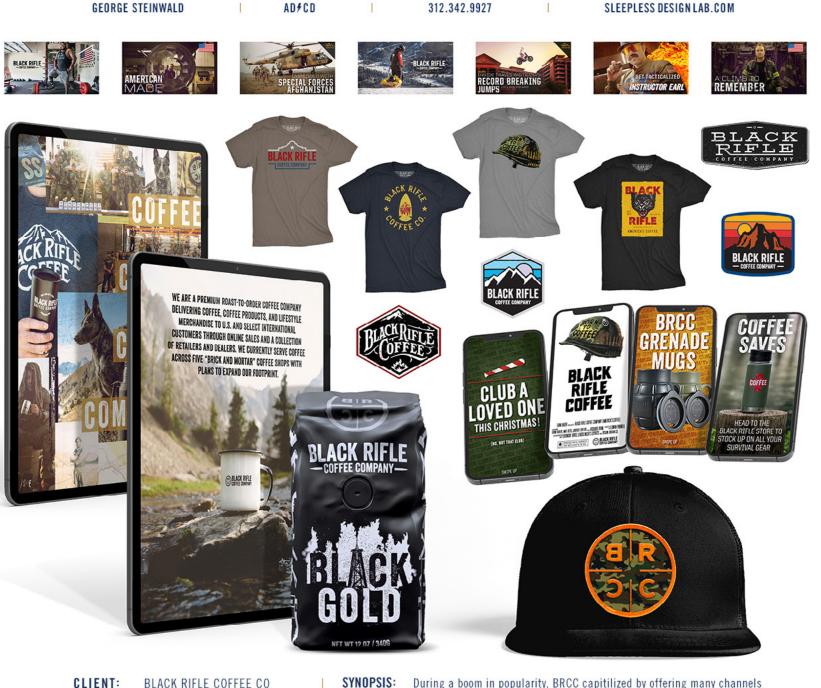
SYNOPSIS: Ethos, lead by a team of forward thinking physicians, cutting-edge horticulturists, and in-store pharmacists, has a single charter—to help people feel better. Through research, education, and how-to guides - as well as developing their own Natural Selections line of products - Ethos can achieve that goal.







CLIENT: MARLBORO Project: Rockin' Boots SYNOPSIS: Design 'Em. Win 'Em. Rock 'Em. For their first-ever women focused promotion, Marlboro hooked up with the legendary bootmakers at Rocketbuster Boots and developed "The Boot Builder," an online tool that lets you custom design one-of-a-kind hand-made boots. For six weeks, we featured four stand-out women in male dominated fields and had them design their own boots on "The Boot Builder" to see how their personal style comes to life. Then, we turned "The Boot Builder" loose and let everyone design their own "dream" boots, customized from toe-shape and medallion style, to color combinations and heel height. All of the boot designs were featured on a gallery and the top boots were made and sent to the winners to rock 'em with their own style.



CLIENT: BLACK RIFLE COFFEE CO
PROJECT: AMERICA'S COFFEE

During a boom in popularity, BRCC capitilized by offering many channels at once. From coffee, clothes & products, to podcasts, movies, magazines and multiple social media channels. BRCC kept it's audience engaged by regularly one-upping themselves with fun, irreverent videos, serious biographies and aspirational posts. "Make It Epic" was a mantra. 3





CLIENT: BLACK RIFLE COFFEE COMPANY

PROJECT: BRAND BIBLE

SYNOPSIS: As a brand, Black Rifle Coffee had stumbled upon something special. They had carved out a niche and gathered all the right parts, but to put it bluntly, they had all of the ingredients, but no recipe book. We took all of the goals the founders of the company set out to acheive and coupled with all of the learnings of BRCC's rapid growth — then translated it into words, rules, and visuals. As a result, a 32 page brand bible was created that sets appropriate guardrails for any situation, and provides anyone new to the company the proper footing to acheive success.

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 CLIENT:
 BLACK RIFLE COFFEE COMPANY

 PROJECT:
 BRAND PRODUCTS

**SYNOPSIS:** Black Rifle Coffee's gear has always been part of their DNA. Since the company formed, their gear (specifically their t-shirt line) has always served as a pressure relief valve, a translation of the company's ideology, and advertising - while identifying brand embassadors in the crowd. As BRCC looks to broaden their appeal from their military/second ammendment established stance, we engaged an exploratory of designs to widen the reach of the brand, while still staying true to their core values and audience.



CLIENT: COX COMMUNICATIONS
PROJECT: MORE PEOPLE CHOOSE COX

SYNOPSIS: Cox cable has high-speed cable and phone with some great savings. Enough savings to make your friendly card game a little less friendly? Click. High-speed enough to click-race your buddies across the country on Google Maps? Double Click.

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CLIENT: WATERFLEET PROJECT: CLEAN WATER MATTERS

SYNOPSIS: Clean water. Where you need it. When you need it. WaterFleet provides self-contained, satelite monitored, water purification/water reclaimation rigs remote work camps for oil and gas, construction and emergency relief sites. That's the WaterFleet way,

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CLIENT: MOTOROLA Project: X00M SYNOPSIS: See the power and versatility of the dual-cored, Android 3.0 powered tablet in everyday scenarios. The Motorola XOOM is everything a tablet should be.



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CLIENT: MOTOROLA SYNOPSIS: See the power and versatility of the dual-cored, Android 3.0 powered tablet in everyday scenarios. The Motorola XOOM is everything a tablet should be.

PROJECT: XOOM



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PROJECT: SHOWCASE POSTERS | SYNOPSIS: Promotional posters designed for various sponsored showcases.





CLIENT: MARLBORO (BLACK) PROJECT: COPPER LABEL SYNOPSIS: Copper Label found 8 bands from all over the country, and pit them against each other to see which crowd favorites rose to the top. 8 Bands. 6 Weeks. 100's of prizes. One Utimate Battle of the Bands.

RESULTS: 125,000 users voted. 418,000 songs played.





CLIENT: MARLBORO (BLACK) PROJECT: COPPER LABEL

SYNOPSIS: Once the battle of the bands portion was over, Copper Label continued into evergreen content. The four highest rated bands had more indepth stories and exclusive Copper Label tracks for download.

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REEST REERS & FOOD

OCTOBER 1914 & 201



PRIZES FOR BEST COST RINK & BEER SPECIALS - HALF



(HAPPY PI DAY)

PI - 5.14 the ratio of a pizza's

the menu joined by 3 SPECIALS PIZZA PIES f

HALF DAY BREWING

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CLIENT: SYNOPSIS: HALF DAY BREWING COMPANY PROJECT: PROMO MATERIALS

FOUNDERS KBS Half day brewing co. Barrel aged warrior paint

Ber Bill Charles

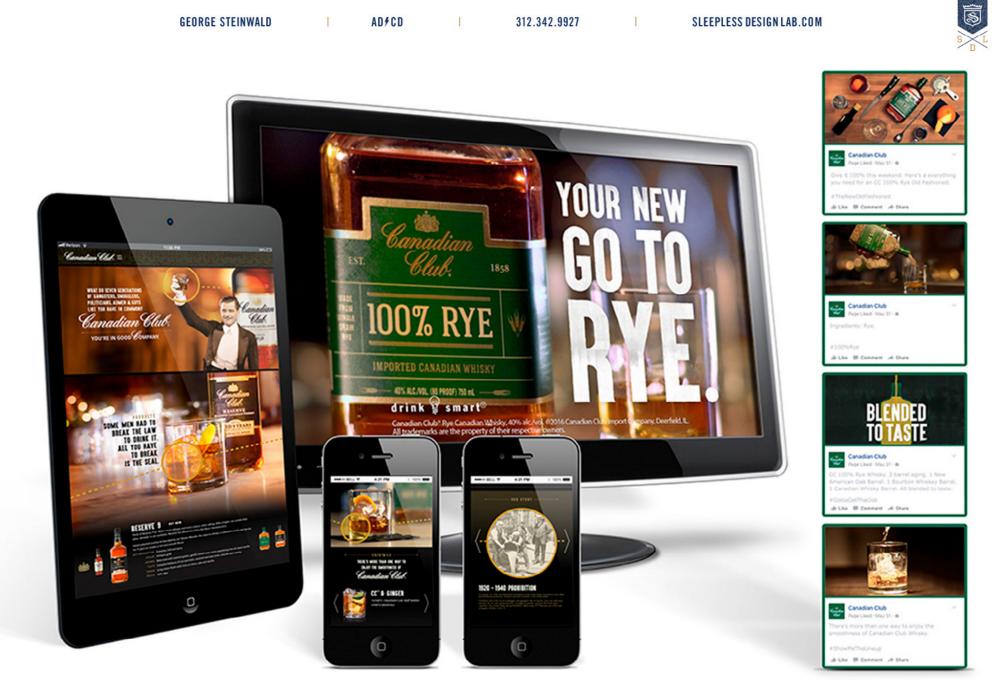
Half Day Brewing Company releases special brews and events on a regular basis. For each, custom table rackcards, posters, and digital promo materials were created for advertising and their website.





## CLIENT: DRINKIN' BROS PODCAST PROJECT: DRINKIN' BROS MARKETING MATERIALS

SYNOPSIS: Drinkin' Bros started as a group of like-minded people with similar life experiences, think of it as a VFW for the post 9-11 crowd, but since it's inception it's grown into something so much more. Drinkin' Bros is a bi-weekly podcast, a fellowship, a chartitable organization, an entertainment hub, and has helped to launch multiple businesses and careers. Throughout all of this growth Drinkin' Bros has never lost it's original intent - to be a home for veterans, loved ones, and patriots to gather and communicate with their peers throughout the world.



CLIENT: CANADIAN CLUB WHISKY (BEAM SUNTORY)
PROJECT: YOU'RE IN GOOD COMPANY
AND 100% RYE

SYNOPSIS: What do seven generations of gangsters, smugglers, politicians and admen have in common? Canadian Club. One of the most smuggled whiskies through prohibition and fueled the 60's cocktail culture. This legendary brand honors it's rich history and looks to the future with the launch of it's 100% RYE whisky.